



Case Study Schlumberger



Client

Oil well equipment division of a multi billion \$ global energy company

Region: US, Europe and Asia



Solution

S&OP and S&OE with ATP

- Planning & scheduling, ATP/order mgt, supply synchronization
- Applied to all their plants worldwide



Challenges

High cost of inventory, sub-optimal use of assets and capacity, inadequate customer service



Benefits

- Over \$5 million dollar reduction in inventory (20% reduction)
- On-time customer deliveries improved from lower teens to high 80 percentages