ADEXA GIVES YOU NEW INSIGHT AND CONTROL:

• Decrease Cost of Goods Sold
• Decrease Working Capital Requirements
• Increase Gross Margins
• Increase Gross Sales Orders
• Increase Asset utilization
• Reduce Days in Inventory
• Increase Revenue Growth
• Better Customer service levels
• Optimal Product Mix
• Improved Supplier order fill rate
• Increase On-time delivery performance
• Increase Human utilization
• Increase Plant Utilization
• Increase Warehousing Utilization
• Higher Order Fill Rate
• Optimal Supplier Sourcing percentage
• Reduce Inventory Levels
• Decrease Indirect Burdened Labor / Expenses – Material Handling
• Decrease Indirect Burdened Labor / Expenses – Purchasing

THE CHALLENGES YOU FACE

To do more with less is the ongoing challenge. Shareholders demand higher returns and, in today’s more accountable economic times, the only way to deliver them is by improving enterprise performance and profitability. The fast track to profitability is to make sure you satisfy your customers, use-up excess inventories before you phase-in new product lines, develop the lowest cost production plans that meet your forecasted demand, and make sure you meet your capital targets (which are now tighter than ever).

COLLABORATIVE OPERATIONS PLANNING

COP aggregates and synchronizes multi-site procurement, production and distribution plans at a bucketed level. It ensures financial targets are met on a local and enterprise scale. It dynamically identifies and corrects the inefficiencies in the operations plan to eliminate the symptoms of poor planning. Adexa delivers a critical, intelligent link between financially driven Operations planning and Demand planning within the SAME system.

SYMPOTM                   | CURE
----------------------------|-----------------------------------------------
Poor customer service with high working capital | Optimize the allocation of working capital.
Poor gross margins | Lower cost of purchased materials, manufacturing and distribution
Poor gross sales in units, or total revenue | Better allocation planning considering supply constraints
Higher than expected Direct Operating costs in any area (Manufacturing, Distribution or Purchasing) | Improve human and material asset utilization
Poor Supplier Order Fill rate and on time delivery | Synchronize critical material requirements with suppliers
Excessive inventory levels or inventory value | Improve allocation of inventory and targets based on constraints

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COP VALUE PROPOSITION

Adexa’s Collaborative Operations Planning solution ensures that all facets of enterprise operations are considered in developing the most profitable plans for the enterprise. COP enables your company to drive the financial plan into the operations plan, to maximize returns by considering all costs and constraints of your supply chain.

With COP, you can improve on the revenue side by having the system prioritize demands and identify when additional capacity is required. COP will also select the least expensive methods of purchasing, producing, and distributing supplies and dynamically identify alternatives when constraints so dictate.

Key Performance Indicators (KPIs) are tracked by the system, and alerts are issued if, due to disruptions or deviations, operation targets are going to be missed. It also guides you to make adjustments to get back on track.

COP KEY FEATURES

- A cost based system that links the operations plan to the financial plan
- An intelligent solver to help Supply Planners optimize plans
- A single solution for demand planners, supply planners, customers, suppliers and financial planners
- Buyers, suppliers and other downstream stakeholders can receive exception-based alerts
- A secure web-based architecture that gives participants browser access to the software from anywhere, or to electronically integrate their plans in and out of the system

ADVANTAGES OF THE ADEXA COP SOLUTION

Adexa’s application is designed to address the short and long-term operations planning issues faced by manufacturers every day. It is native web solution for collaboration, operations and demand planning.

Adexa’s COP solution is the most advanced and easiest to use system on the market today.


Figure 1. Collaborative Operations Planning